

Geater Machining and Manufacturing



Jerry Bitterman

President, Geater Machining and Manufacturing

Jerry Bitterman has been CEO of Geater Machining & Manufacturing, Co. (GMM) since 2004 during which he has led the company through significant growth, as well as developing a culture that empowers employees throughout all levels of the organization. GMM manufactures sheet metal, machined components and complex assemblies for aerospace, defense, telecommunication and energy fields. GMM's primary customer base includes Rockwell Collins, Astronautics, MPC, Fisher Control, and Crystal Group.



GMM's attitude drives improvement

SEA Supplier Conference
November 2010



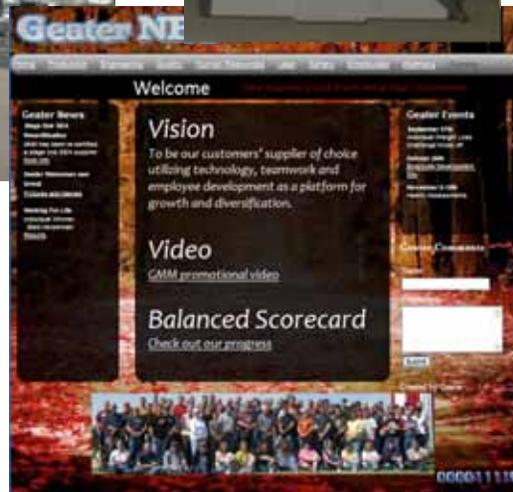
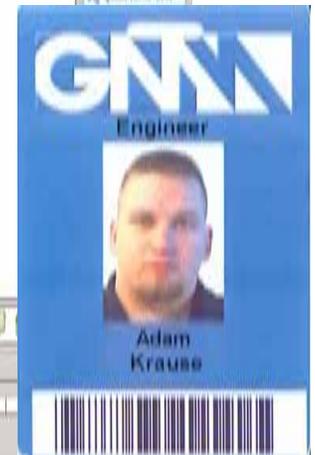
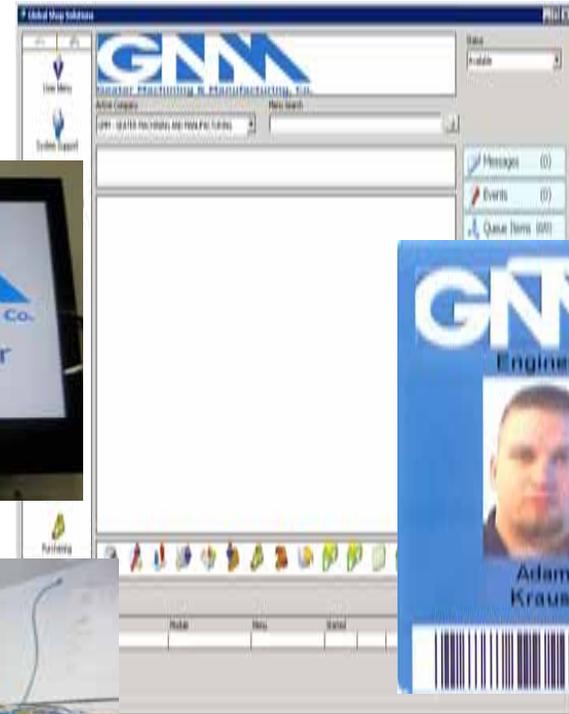
Company overview

- Based in Independence, IA
- 130 employees
- Core competencies
 - CNC precision machining
 - Sheet metal fabrication
 - Precision metal products
 - Chemical conversion coating
 - Painting
 - Screen printing
 - Spot welding and welding
 - Value added assembly
 - Prototypes-Short lead times
 - Responsiveness and flexibility
 - Inventory management

Positive results in a down economy because GMM followed the vision

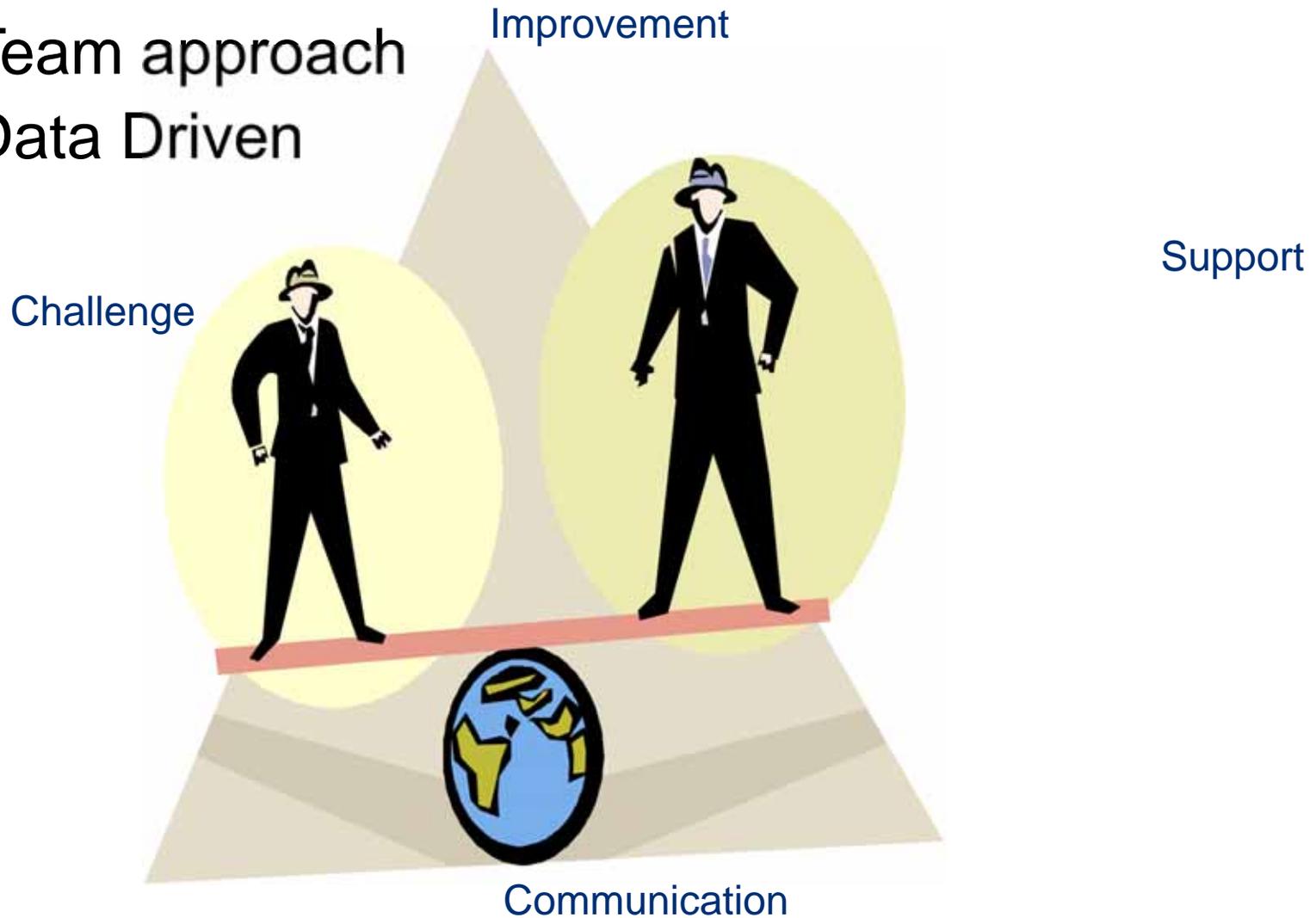


Commitment to Technology



Structure

- Team approach
- Data Driven



Employee Development



Sustainment and growth

- Understanding what differentiates your company from your competitors



By following the roadmap (3 years):

Internal DPPM	57% decrease
Rework	52% decrease
On-time delivery	99.5% or better
OSHA recordables	86% decrease
Manufacturing lead time	16% decrease

Structure

Data driven decisions

Differentiate

Geater Machining and Manufacturing, Co.

Jerry Bitterman, CEO

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